

IDENTIFYING ASSUMPTIONS AND RESEARCH DYNAMICS

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ABSTRACT. A representative researcher has repeated opportunities for empirical research. To process findings, she must impose an “identifying assumption” ensuring that repeated observation would provide a definitive answer to her question. She conducts research when the assumption is sufficiently plausible (given the quality of the opportunity and her current belief), and updates beliefs as if the assumption were perfectly valid. We study the dynamics of this learning process. While the rate of research cannot always increase over time, research slowdown is possible. We characterize environments in which the rate is constant. Long-run beliefs can be biased and history-dependent. We apply the model to stylized examples of empirical methodologies: experiments, causal-inference techniques, and more structural identification methods such as “calibration” and “Heckman selection.”

1. INTRODUCTION

In economics and other social sciences, researchers and their audiences regularly rely on *identifying assumptions* to communicate and to interpret empirical findings. These (often untestable) assumptions enable the research community to draw clear-cut conclusions from observations. For instance, assuming that the assignment of agents into treatments was random allows a causal interpretation of the difference between the treatments’ outcomes. Such assumptions rarely hold exactly, so researchers tend to focus on and learn from the settings in which plausible identification can be achieved.

In contrast, identifying assumptions do not play a central role in Bayesian learning. Bayesianism is the standard model of rational learning under uncertainty, and therefore

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a natural benchmark for how research is (or should be) conducted.¹ A Bayesian research community holds a prior probabilistic belief regarding a research question, accumulates evidence (in the form of controlled experiments or observational data), and updates its beliefs in light of the evidence via Bayes' rule. While assumptions may inform the community's prior beliefs, they do not explicitly feature in the subsequent learning process.

This paper proposes a bridge between these two views, by studying a research process in which identifying assumptions are necessary to conduct and to interpret research but otherwise remains faithful to Bayesianism. The research community accepts a piece of research only when it is conducted under a sufficiently plausible identifying assumption. When the assumption fails this criterion, the study is ignored (or not carried out in the first place), and researchers wait for the next learning opportunity. The assumption's plausibility depends both on the specifics of the research opportunity and on the community's beliefs, and so whether or not the research is conducted or processed depends on past decisions. When the study is carried out, the identifying assumption informs how its results are incorporated into beliefs.

There are two key differences between this assumption-based research process and standard Bayesian learning, which raise a number of questions. First, under Bayesianism, learning occurs whenever information arrives. In contrast, under the assumption-based process, opportunities to learn are passed over whenever the identification strategy is deemed implausible, a judgment that itself relies on the community's current beliefs. Therefore, learning can speed up or slow down even when research opportunities arrive at a constant rate. How does the propensity to conduct research evolve under our process? Does it give rise to "research slowdown"? Do certain identification strategies die out or become more common over time? Second, under Bayesian learning, it is well-known that beliefs converge to the truth when the prior belief is not misspecified and evidence is sufficiently informative. Do the long-run beliefs induced by our assumption-based learning process exhibit bias or history-dependence? Addressing these questions may shed light on how the reality of scientific learning (which

¹Bayesianism has the added normative appeal that, since Savage (1954), it has been understood to be well-integrated with dynamic expected-utility maximization, the standard normative model of rational choice. For a book-length argument for Bayesian scientific learning, see Howson and Urbach (2006).

involves the continual use of assumptions) diverges from the strict Bayesian prescription (in which assumptions play no role once the learning process is set in motion).

We construct a simple model of dynamic learning by a representative researcher, a stand-in for the relevant research community. The researcher has a prior belief over a multi-dimensional state of Nature. We refer to each component of the state as a “fixed parameter.” The researcher is interested in determining the values of certain fixed parameters (e.g., the effect of a good teacher on test performance). She faces a sequence of research designs of random quality, given by *i.i.d.* “context parameters” (e.g., the extent to which assignment of students to teachers in a data set is random). Both fixed and context parameters directly affect the data-generating process of the study (if it is carried out). To interpret her findings, the researcher must make an identifying assumption. The assumption fixes the value of the context parameters in such a way that if the study were independently repeated enough times, the results would produce a definitive answer to the research question (e.g., assuming that student assignment is perfectly random). Effectively, an identifying assumption says that all sources of noise other than sampling error can be safely ignored, at least as far as answering the question is concerned.

The researcher’s decision whether to impose the assumption is based on a judgment of its plausibility, given the quality of the research design at hand and her beliefs about the fixed parameters. She compares her beliefs about the distribution of variables under the actual and assumed values of the context parameters. If the Kullback-Leibler (KL) divergence between the two distributions exceeds a threshold, she deems the assumption implausible and passes over the opportunity to conduct research. Otherwise, she deems the assumption plausible, conducts the study, observes its result as determined by the true data-generating process, and updates her beliefs as if the assumption held for sure. While a Bayesian would incorporate any doubts about the assumption’s validity into her posterior, processing and communicating such multi-dimensional uncertainty is quite demanding. Our researcher performs a more straightforward task: she updates her beliefs as if it holds exactly, leaving out the uncertainty about its validity. (A more realistic account would have the researcher’s posterior belief put undue weight on this update but consider others as well. However, our admittedly

extreme assumption makes the model more tractable and contains a kernel of truth, namely people’s tendency to invoke “working hypotheses” to facilitate information processing and later downplay or forget their tentativeness and regard them as facts.²)

We study the dynamics and long-run behavior of our learning process. Our focus is on how the propensity to conduct research (via the imposition of the identifying assumption) changes as the research community’s beliefs evolve over time. We show that this propensity cannot always increase over time. In other words, the research community cannot consistently lower its standards for accepting research as time goes by. It may, however, continually raise these standards, leading to a uniform slowdown in the rate of research. Intuitively, as the researcher’s belief gets more precise, she becomes more sensitive to the assumption’s rough edges and therefore more reluctant to impose it. We also provide a sufficient condition for a time-invariant propensity to conduct research. The condition is expressed as a conditional-independence property of the joint distribution over parameters and variables using tools from the literature on graphical probabilistic models (e.g., Pearl (2009)).

As to the long-run beliefs induced by the learning process, we define a stable belief to be one that the updating process converges to with positive probability. We show that stable beliefs concentrate on the states that lead to a distribution of observable variables conditional on the identifying assumption that is closest to their empirical distribution (given the true state and the contexts in which research is conducted). In turn, the contexts in which research is conducted are determined by the stable belief. This two-way relation between stable beliefs and the contexts in which research takes place makes stable beliefs an equilibrium object. Indeed, our concept of stable beliefs is subtly related to Berk-Nash equilibrium (Esponda and Pouzo, 2016), a basic notion of stable behavior when agents operate under misspecified models.

Our second main task is to demonstrate the model’s scope with stylized examples of empirical methodologies. One example considers experimental research contaminated by “interference” (the identifying assumption rules out the interference). We show that the propensity

²Empirical researchers may wince at our reduction of their rich, multi-faceted practice to a simplistic, distorting caricature. In that they would join CEOs, workers, and married couples, who have suffered a similar fate under generations of economic theorists.

to conduct the experiment decreases over time with probability one. Another example examines causal inference contaminated by confounding effects (the identifying assumption is that no such confounding exists). A variation on this example addresses instrumental-variable designs (the identifying assumption is that the instrument is independent of a latent confounder). In both variants, propensity to conduct research remains constant. In all three examples, researchers eventually become certain of the answer to the question, but their answer differs from the true answer almost surely.

Later in the paper, we present two examples that expand the notion of identifying assumptions to include assumptions about the fixed parameters. These examples also shed light on situations in which the representative researcher chooses from a *set* of candidate identifying assumptions. First, we consider an example in which the researcher tries to identify two fixed parameters but can only do so in piecemeal fashion, employing an identifying strategy that is reminiscent of the “calibration” method in quantitative macroeconomics. Second, we present a stylized model of inference from selective samples, where the researcher wishes to learn the returns to a certain activity. The researcher considers two identifying assumptions: (1) agents’ selection into this activity is purely random, or (2) selection is systematically related to observable variables that do not directly affect returns. The latter is a structural identifying assumption that captures in stylized form the method of Heckman selection Heckman (1979). Hopefully, these examples demonstrate that our modeling approach can shed light on the evolution of inference methods in empirical economics and neighboring disciplines.

Our paper continues a recent literature on Bayesian learning under misspecified subjective prior beliefs (e.g., Esponda and Pouzo (2016), Fudenberg et al. (2017), Heidhues et al. (2021), Bohren and Hauser (2021), Esponda and Pouzo (2021), Frick et al. (2020)). One difference is in motivation, as our paper is an attempt to explore the dynamics of scientific research, rather than learning by boundedly rational agents. Another difference is that in our model, the subjective prior is an endogenous choice by the researcher. A subset of the literature (e.g., Cho and Kasa (2015) and Ba (2024)) incorporated continual model selection and misspecification tests into the learning process. We discuss the relation to this sub-literature in Section 2.

The econometrics literature contains methodological discussions of the role of identifying assumptions in econometric inference (e.g., Rothenberg (1971), Manski (2007), Lewbel (2019)). However, we are not aware of earlier discussions of how identification methods could be reconciled with the Bayesian approach. Manski himself has been a consistent critic of empirical researchers’ use of strong identifying assumptions, which in his view reflects the “lure of incredible certitude” (e.g., see Manski (2020)). Our model may be viewed as a tentative attempt at a descriptive model of the phenomenon that Manski criticizes.

Finally, our paper joins an evolving literature that proposes models of non-Bayesian researchers. Andrews and Shapiro (2021) show that conventional loss-minimizing estimators may be suboptimal when consumers of the researcher are Bayesian with heterogeneous priors. Banerjee et al. (2020) describe researchers as ambiguity averse max-miners. Spiess (2024) models strategic choice of model misspecification by researchers. In relation to this literature, our paper is (to our knowledge) the first descriptive model of the role of assumptions in how researchers interpret empirical observations.

2. A MODEL

A research community cares about a *question* whose answer is determined by an unknown collection of *fixed parameters* $\omega \in \Omega \subset \mathbb{R}^n$. We occasionally refer to ω as the *state*. The research question is formalized as a subset $Q \subseteq \{1, \dots, n\}$, indicating the fixed parameters that the researcher wishes to learn.

Time is discrete. At every period $t = 1, 2, \dots$, a real-valued vector $\theta^t \in \Theta$ of *context parameters* is realized. We will often refer to a realization of θ as a *context*. While ω represents structural constants of a phenomenon of interest (e.g., returns to education), θ represents transient, circumstantial aspects of a periodic data set (e.g., whether assignment of students to educational treatments in a particular setting is random). We assume that Θ is compact and convex. If research is conducted in period t , then a vector of observed variables (referred to as *statistics*) $s^t \in S$ and a vector of unobserved variables $u^t \in U$ are generated. We require that each of S, U, Θ is a subset of some Euclidean space. For

expositional convenience, the key definitions in this section proceed as if S, U, Ω are all finite; extension to the continuum case is straightforward.

The data-generating process p that governs the realization of (u, s) at every time period satisfies

$$p(u^t, s^t | \theta^t, \omega) = p(u^t) p(s^t | u^t, \theta^t, \omega).$$

We assume that p is continuous in θ and that $p(\cdot | \theta, \omega)$ has full support for every θ, ω . The context parameters and unobserved variables are distributed independently and identically across periods.

An *assumption* is an element $\theta^* \in \Theta$. We say that an assumption θ^* is *identifying* for Q if for every $\omega, \psi \in \Omega$ such that $\omega_i \neq \psi_i$ for some $i \in Q$, there exists $s \in S$ such that $p(s | \omega, \theta^*) \neq p(s | \psi, \theta^*)$. The interpretation is that if the assumption holds, repeated observation of s eventually provides a definitive answer to the research question. We assume that there is a single feasible identifying assumption, and denote it θ^* . Since the assumption only pertains to the context parameter, we refer to it as “contextual”. (In Section 5, we will allow for multiple feasible identifying assumptions, including assumptions about fixed parameters.)

Example. (*Contaminated experiments*) To illustrate the primitives of our model, suppose the research community wants to identify a behavioral effect from experimental data which is contaminated by “friction.” Specifically, there is a single statistic, given by

$$s^t = \omega_1 + \theta^t \omega_2 + \varepsilon^t,$$

where ω_1 is the fixed parameter that the researcher wants to learn, i.e., $Q = \{1\}$. The parameter ω_2 represents the friction’s strength, the context parameter θ captures how well circumstantial experimental design manages to curb the friction, and $\varepsilon^t \sim N(0, 1)$ is independently drawn each period. There are no latent variables. To illustrate this specification, think of ω_1 as the degree of *intrinsic* altruism in a certain social setting, while ω_2 represents how much the subjects want an outside observer to *perceive* them as altruistic. The only feasible identifying assumption is $\theta^* = 0$, since under any $\theta \neq 0$, ω and $(\omega_1 - k, \omega_2 + \frac{k}{\theta})$ generate the same distribution for any k . \square

We are now ready to describe the learning process. At the beginning of period 1, a *representative researcher* has a prior belief $\mu \in \Delta(\Omega)$. We assume that according to this belief, all n components of ω are statistically independent of each other. The researcher knows p , as well as the distribution from which θ is drawn.

At every period t , the researcher makes the binary decision $a^t \in \{0, 1\}$, indicating whether to conduct research. Entering the period, she has beliefs described by $\mu(\cdot|h^t)$ that depend on the history $h^t = (a^\tau, s^\tau, \theta^\tau)_{\tau < t}$ and she observes the current context θ^t . If the researcher chooses $a^t = 0$, she passes over the opportunity to conduct research. She does not update her beliefs, and so the next research opportunity, arising at period $t + 1$, is evaluated according to the same belief as in period t . If the researcher chooses $a^t = 1$, she conducts research and updates her beliefs so that

$$\frac{\mu(\omega|h^t, s^t, a^t = 1, \theta^t)}{\mu(\psi|h^t, s^t, a^t = 1, \theta^t)} = \frac{\mu(\omega|h^t) p(s^t|\omega, \theta^*)}{\mu(\psi|h^t) p(s^t|\psi, \theta^*)} \quad (1)$$

for every $\omega, \psi \in \Omega$. When she observes s^t and updates her belief over Ω , she does so *as if* the assumption θ^* held.

We denote by $p_{S,U}(\cdot|\theta^t, h^t)$ the researcher's marginal probability over (s^t, u^t) at period t , given (θ^t, h^t) . Because every time the researcher updates, she does so as if the context is θ^* , $p_{S,U}(\cdot|\theta^t, h^t)$ only depends on the public part of h^t , namely $(s^\tau)_{\{\tau: a^\tau=1\}}$, and the context θ^t . Since the distribution of u^t is known and independent of (θ^t, h^t) , the only non-trivial aspect of $p_{S,U}$ is the conditional distribution of s^t .

We now describe the researcher's choice of a^t . The KL divergence of the variables' distribution given θ^t, h^t from the distribution given θ^*, h^t is

$$D_{KL} \left(p_{S,U}(\cdot|\theta^t, h^t) \parallel p_{S,U}(\cdot|\theta^*, h^t) \right) = \sum_{s,u} p(s, u|\theta^t, h^t) \ln \left(\frac{p(s, u|\theta^t, h^t)}{p(s, u|\theta^*, h^t)} \right).$$

If this quantity exceeds a constant $K > 0$, then the assumption is deemed implausible and the researcher chooses $a^t = 0$. Otherwise, she chooses $a^t = 1$ and conducts research.

The interpretation of the learning process is as follows. The researcher can only update her beliefs under an identifying assumption, but will do so only if she deems the assumption

sufficiently plausible. Plausibility is captured by how likely on average the variable realizations are under the actual context θ^t relative to the assumed one θ^* . KL divergence is a standard measure of this likelihood-based notion of plausibility. The likelihood judgment is based on the researcher’s current beliefs. We refer to the decision to process the data at a given period as if it is a decision whether to conduct the research at that period. This fits an interpretation that the plausibility judgment is made by the researcher herself. Alternatively, it could be viewed as a decision by the *research community* (embodied by seminar audiences and journal referees) whether to “take the research seriously” and incorporate it into its collective knowledge. Under both interpretations, the plausibility judgment at any given period is made *before* the research results are observed.

The plausibility judgment has a few noteworthy features. First, it depends only on the current period’s context and the current belief $\mu(\cdot|h^t)$. Accordingly, the set of values of θ for which the researcher conducts research given the belief μ is denoted $\Theta^R(\mu)$. Second, since $p(\cdot|\theta, \omega)$ has full support, the KL divergence is always finite, and a wrong assumption can never be categorically refuted by data. Third, the plausibility judgment takes into account the assumption’s effect on the distribution of *both* observed (s) and latent (u) variables. This aspect of our model reflects our observation of real-life discussions of identification strategies in empirical economics. To give a concrete example, evaluation of the plausibility of an instrumental variable is based on a judgment of whether the (observed) instrument is correlated with (unobserved) confounding variables. Finally, the constant K captures the research community’s tolerance to implausible assumptions. While this tolerance can reflect an underlying calculation of costs and benefit of doing research, we do not explicitly model this calculus. Since the research community knowingly chooses to distort its beliefs by making wrong assumptions, it is not obvious how one should model such a cost-benefit analysis.

In our model, an assumption that underlies a particular study is subjected to a binary, “up or out” plausibility judgment. When the outcome of this evaluation is affirmative, beliefs regarding the research question are updated as if the assumption were perfectly sound. Once an assumption is accepted in a certain context, subsequent research never put its contextual

plausibility in doubt again. This feature seems to be consistent with our casual observation that debates over the adequacy of an identification strategy for a particular study play an important role in the research community’s decision whether to admit the study (amplifying its exposure in seminars and conferences, accepting it for publication in prestigious journals, etc.), yet subsequent references to the published study rarely re-litigate the identification strategy’s appropriateness for that particular study.

Throughout the paper, we take the assumption-based, semi-Bayesian learning process as given, without trying to derive it from some explicit optimization problem. Informally, however, we can think of two broad motivations behind the reliance on identifying assumptions. First, if repeated observations did not produce a definitive answer to the research question, long-run beliefs about it would remain sensitive to subjective prior beliefs, thus defeating one purpose of the scientific enterprise, which is to produce consensus answers. Second, the strict Bayesian model requires the research community to hold, process and communicate multi-dimensional uncertainty. When researchers interpret empirical evidence, they need to take into account various sources of noise that interfere with the mapping from the underlying object of study to empirical evidence. When researchers are uncertain about the magnitude and direction of such interferences, Bayesian learning requires them to carry this “secondary” uncertainty throughout the updating process in addition to the uncertainty regarding the research question. This multi-dimensional updating is inherently difficult to conduct and to communicate to other members of the research community. Identifying assumptions reduce this complexity by removing secondary uncertainties.

The plausibility judgment in our model is reminiscent of learning models in which agents choose periodically whether to adopt a subjective model on the basis of validation or misspecification tests (e.g., Cho and Kasa (2015) and Ba (2024)). Our model departs from this literature in several respects. First, in our model the misspecified belief about the value of context parameters originates from the need to identify selected fixed parameters. Second, in our model the decision whether to adopt the misspecified belief is based on the agent’s current belief (via the KL divergence-based criterion). Third, in our model the agent does

not takes actions that affect the data-generating process. Finally, we pose a different set of questions, motivated by our interest in research dynamics.

3. EXAMPLES

In this section we illustrate the model with two examples. Our aim is to showcase the model’s expressive scope, as well as give a taste for the kind of learning dynamics that it can give rise to. Throughout, we refer to the first as the “Contaminated Experiment” and the second as the “Causal Inference” example

3.1. Contaminated Experiment. We revisit the example from Section 2. The researcher’s prior belief over ω_i at the beginning of period t is $N(m_1^t, (\sigma_1^t)^2)$, independently of the other component of ω . The distribution of s^t conditional on ω and θ^t is thus $N(\omega_1 + \theta^t \omega_2, 1)$. When the researcher assumes $\theta^* = 0$, she can learn nothing about ω_2 from observations of s . It follows that whenever the researcher updates her beliefs, she does so as if $\theta = 0$, and her beliefs over ω_2 never evolve (accordingly, we will remove the time index from the mean and variance of ω_2). The distribution of s conditional on θ is

$$N\left(m_1^t + \theta m_2, 1 + (\sigma_1^t)^2 + \theta^2 \sigma_2^2\right).$$

Using the standard formula for KL divergence between two scalar Gaussian variables,

$$D_{KL}\left(p_S(\cdot|h^t, \theta^t) || p_S(\cdot|h^t, \theta^*)\right) = \frac{1}{2} \left[(\theta^t)^2 \frac{\sigma_2^2 + m_2^2}{1 + (\sigma_1^t)^2} - \ln \left(1 + \frac{(\theta^t)^2 \sigma_2^2}{1 + (\sigma_1^t)^2} \right) \right].$$

Thus, the only time-varying elements that affects the propensity to experiment are σ_1^t and θ^t .

The divergence is continuous and increasing in θ^t , and vanishes when $\theta^t = 0$. Consequently, there exists a threshold $\bar{\theta}(\sigma_1^t) > 0$ such that the researcher conducts research if and only if $\theta^t \in [0, \bar{\theta}(\sigma_1^t)]$. Holding θ^t fixed, divergence decreases in σ_1^t , so the threshold for conducting research $\bar{\theta}(\cdot)$ increases in σ_1^t .

Recall that when she does so, she updates her belief as if $\theta^t = 0$. Using the standard formula for updating a normal distribution, $\sigma_1^{t+1} = \sigma_1^t \left((\sigma_1^t)^2 + 1 \right)^{-\frac{1}{2}}$. That is, σ_1^t decreases monotonically over time. Therefore, the propensity to conduct research uniformly decreases

over time. As the researcher becomes more certain of her belief over ω_1 , she also becomes more sensitive to the noise and so more reluctant to assume it away. In other words, her standards for what passes as adequate research design increase over time. This slows down the rate of learning.

However, learning takes place with positive frequency in the long run. To see why, note that as $\sigma_1^t \rightarrow 0$, the divergence converges to

$$\bar{\theta}(0) = \frac{1}{2} \left[(\sigma_2^2 + m_2^2) (\theta^t)^2 - \ln \left(1 + (\theta^t)^2 \sigma_2^2 \right) \right] < \infty$$

This means that $\bar{\theta}(0) > 0$, and research takes place with positive probability, regardless of the researcher's current belief. This non-vanishing learning implies that $\sigma_1^t \rightarrow 0$ as $t \rightarrow \infty$. In this long-run limit, research is carried out when $\theta \in [0, \bar{\theta}(0)]$. This means that the researcher's long-run belief over ω_1 assigns probability one to

$$\omega_1 + \mathbb{E}(\theta | \theta < \bar{\theta}(0)) \omega_2.$$

Thus, the long-run estimate of the effect of interest is biased in proportion to the true value of the friction parameter ω_2 . The magnitude of the bias also increases with σ_2^2 (the researcher's time-invariant uncertainty over the friction parameter) since $\bar{\theta}(0)$ increases with σ_2^2 .

To summarize our findings in this example, the researcher's propensity to learn decreases over time but remains positive in the long run. This in turn means that the long-run answer to the research question is biased. The bias is proportional to the true value of the fixed friction parameter, and increases (in absolute terms) with the researcher's uncertainty over it.

Comment on feasible identification strategies. Our claim that the only feasible identifying assumption in this example is $\theta^* = 0$ rests on our assumption that this judgment is made for each time period in isolation. Suppose we observe the long-run distribution of s for two known values of θ . Then, we have two equations with two unknowns (ω_1 and ω_2), and we can therefore pin down both. It follows that if the identification judgment could be made by combining multiple contexts (given by different values of θ), there would be no need to make wrong identifying assumptions. This "triangulating" identification strategy would work in

most of the examples in this paper. However, it is inconsistent with the research practice we are familiar with, where the identification constraint is applied to each research *in isolation*. Our example thus suggests that the practice of thinking about pieces of research in isolation leads to biases in the process of scientific learning.

3.2. Confounded causal inference. Determining the causal effect of one variable on another is a central task for empirical researchers. A key difficulty here is that the effect is often masked by an unobserved confounding variable that affects both observable variables. We now present a stylized example of causal inference from observational data in the presence of a potential confounder.

There are two observable variables, s_1 and s_2 . The researcher wants to learn the causal effect of the former on the latter. This effect is parameterized by $\omega_2 \in (-1, 1)$, i.e., $Q = \{2\}$. However, the observed correlation between the two variables is confounded by a latent variable u that affects both. The fixed parameter $\omega_1 \in (-1, 1)$ captures the strength of this confounding effect. The context parameter $\theta \in [0, 1]$ captures the extent to which a given data set manages to shut down this confounding channel. More explicitly,

$$\begin{aligned} s_1 &= \theta\omega_1 u + \varepsilon_1 \\ s_2 &= \omega_2 s_1 + \omega_3 u + \varepsilon_2 \end{aligned}$$

where $u \sim N(0, 1)$ and $\varepsilon_i \sim N(0, \sigma_i^2)$ for $i = 1, 2$, independently of each other. There is no uncertainty regarding $\omega_3 > 0$. Set this parameter and the variances σ_1^2 and σ_2^2 such that $s_i | \omega, \theta \sim N(0, 1)$ for each $i = 1, 2$, θ , and ω .³ It follows that the only aspect of the long-run distribution of (s_1, s_2) that could potentially shed light on the state is the pairwise correlation between the two statistics,

$$\rho_{12}(\theta, \omega) = \theta^2 \omega_1^2 \omega_2 + \theta \omega_1 \omega_3 + \omega_2.$$

It is evident from the equation for $\rho_{12}(\theta, \omega)$ that the only feasible identifying assumption is $\theta^* = 0$. As in the previous example, this assumption prevents any learning about the other fixed parameter (ω_1). Observe that $\rho_{12}(\theta^* = 0, \omega) = \omega_2$. Hence, under the identifying

³That is, $\sigma_1^2 = 1 - \theta^2 \omega_1^2$ and $\sigma_2^2 = 1 - \omega_2^2 - \omega_3^2 - 2\theta \omega_1 \omega_2 \omega_3$.

assumption, the observed long-run correlation between s_1 and s_2 pins down the causal effect of interest.

We now derive an expression for the KL divergence between the true and assumed distributions over (u, s) . Observe that the joint density of the variables conditional on the parameters can be factorized as

$$p(u, s|\omega, \theta) = p(u)p(s_1|u, \omega_1, \theta)p(s_2|u, s_1, \omega_2).$$

Thus, $D_{KL}(p_S(\cdot|h^t, \theta^t) || p_S(\cdot|h^t, \theta^*))$ is equal to

$$\begin{aligned} & \int \ln \frac{\int p(u)p(s_1|u, \omega_1, \theta^t)p(s_2|u, s_1, \omega_2)d\mu(\omega_1, \omega_2|h^t)}{\int p(u)p(s_1|u, \omega_1, \theta^*)p(s_2|u, s_1, \omega_2)d\mu(\omega_1, \omega_2|h^t)} dp(s, u|\theta^t) \\ &= \int \ln \frac{\int p(s_1|u, \omega_1, \theta^t) d\mu(\omega_1|h^t) \int p(s_2|s_1, u, \omega_2) d\mu(\omega_2|h^t)}{\int p(s_1|u, \omega_1, \theta^*) d\mu(\omega_1|h^t) \int p(s_2|s_1, u, \omega_2) d\mu(\omega_2|h^t)} dp(s, u|\theta^t) \\ &= \int \ln \frac{\int p(s_1|u, \omega_1, \theta^t) d\mu(\omega_1)}{\int p(s_1|u, \omega_1, \theta^*) d\mu(\omega_1)} dp(s, u|\theta^t) \end{aligned}$$

Note that the researcher's belief over ω_2 (which evolves over time) does not appear in the final expression we have arrived at. The only aspect of μ that enters the divergence is the belief over ω_1 . Because this belief is stationary, it follows that the expression for the divergence (for any given θ^t) does not change over time. This means that the researcher's propensity to research is time-invariant: there is $\bar{\theta}$ such that the researcher will update her beliefs over ω_2 if and only if $\theta^t \in [0, \bar{\theta}]$. As $t \rightarrow \infty$, the researcher's belief is concentrated on

$$\hat{\omega}_2 = \mathbb{E} \left[\rho_{12}(\theta, \omega) | \theta < \bar{\theta} \right].$$

Clearly, this long-run estimate is biased when $\omega_1 \neq 0$, i.e., when there is a confounding effect.

4. GENERAL ANALYSIS

This section presents results that describe properties of the learning process in general. We begin with results about how the propensity to learn changes over time, and illustrate these results with additional examples. These results convey the insight that as the learning progresses and the researcher's beliefs evolve, there is a sense in which her propensity to

perform research cannot uniformly increase over time. We then turn to the long-run beliefs that the learning process induces. We characterize these beliefs and show they are potentially history-dependent.

Throughout this section, we assume that S , U and Ω are finite for expositional simplicity. We adopt the following standard notational conventions. For a vector x and a subset of its indices E , x_E is the vector $(x_i)_{i \in E}$ and x_{-E} is the vector $(x_i)_{i \notin E}$. Similarly for an index i , x_{-i} denotes the vector $(x_j)_{j \neq i}$. For two vectors x and y with disjoint indices, (x, y) denotes their concatenation. Finally, we denote by $\mathbb{P}(\cdot)$ the probability distribution over all variables.

4.1. Evolution of the propensity to conduct research. In the examples from Section 3, the set of contexts for which research takes place (weakly) contracts over time. For instance, the Contaminated Experiment example demonstrated the possibility of a uniformly decreasing rate at which research takes place. Our first two results show that the opposite pattern, namely a uniformly increasing propensity to conduct research, cannot occur. Consequently, the rate of research decreases at least with some probability.

Proposition 1. *For any $\theta \in \Theta$ and history h^t , if $\mathbb{P}(\theta \in \Theta^R(\mu(h^{t+1})) \setminus \Theta^R(\mu(h^t)) | h^t) > 0$, then there exists $t^* > t + 1$ such that $\mathbb{P}(\theta \notin \Theta^R(\mu(h^{t^*})) | h^{t+1}) > 0$.*

This result states that any expansion in the set of parameters for which research is conducted reverses itself with positive probability. Consider a context for which research does not take place at some period. Suppose that there is some piece of evidence that would lead to research being performed for that same context in the following period. The result shows that with positive probability, there is a point in the future at which the research would once again not be conducted in that same context.

When the contexts map naturally to the KL divergence, we can be more explicit about how the propensity to research evolves.

Proposition 2. *Suppose $D_{KL}(p_{S,U}(\cdot | \theta, h^t) || p_{S,U}(\cdot | \theta^*, h^t))$ is quasi-convex in θ for every history h^t . If*

$$\mathbb{P}(\Theta^R(\mu(h^{t+1})) \setminus \Theta^R(\mu(h^t)) \neq \emptyset | h^t) > 0,$$

then

$$\mathbb{P} \left(\Theta^R \left(\mu \left(h^t \right) \right) \setminus \Theta^R \left(\mu \left(h^{t+1} \right) \right) \neq \emptyset \mid h^t \right) > 0.$$

This result says that when there are contexts for which research takes place at period $t + 1$ but not at t ($\Theta^R \left(\mu \left(h^{t+1} \right) \right) \setminus \Theta^R \left(\mu \left(h^t \right) \right) \neq \emptyset$), then with positive probability, there are contexts for which research takes place at t but not at $t + 1$ ($\Theta^R \left(\mu \left(h^t \right) \right) \setminus \Theta^R \left(\mu \left(h^{t+1} \right) \right) \neq \emptyset$). That is, when the community conducts research in new contexts with positive probability, it also stops conducting research in others.

The result relies on the assumption that the KL divergence is quasi-convex in θ . In particular, this holds when a larger Euclidean distance between θ and θ^* implies a larger divergence. In our examples, $\theta \in \mathbb{R}_+$, $\theta^* = 0$, and the divergence strictly increases in θ . Consequently, Proposition 2 applies to all of our examples.

The proofs of Propositions 1 and 2 rely on convexity of relative entropy. This implies that relative entropy increases on average. Therefore, the divergence between $p_{S,U}(\cdot \mid \theta, h^t)$ and $p_{S,U}(\cdot \mid \theta^*, h^t)$ rises in expectation for every θ . If it decreases for some histories, then it must rise for others. Both proofs exploit this insight to show that expansions in Θ^R must be offset by contractions in it.

In the Causal Inference example, the set of contexts for which research takes place is history-independent. Our next result provides a general sufficient condition for this property. We state the sufficient condition using language from the literature on graphical probabilistic models. (See Pearl (2009) or Koller and Friedman (2009) for a general introduction, and Spiegler (2016, 2020) or Ellis and Thysen (2024) for earlier economic-theory applications.) A directed acyclic graph (DAG) consists of a set of nodes N representing variables and a set R of directed links between nodes, such that the graph contains no cycle of directed links.

We say that a data-generating process is *recursive* if it is described by a recursive system of structural equations, where the equations for the parameters and latent variables are degenerate (i.e., their R.H.S. includes no variable or parameter). A recursive data-generating process corresponds to an *underlying DAG*, where all the parameters and unobserved variables are represented by ancestral nodes, and there is an edge into s_i from each parameter or variable in the R.H.S. of the equation that defines s_i . All of our examples assume a recursive

data-generating process. For instance, in the Causal Inference example, the underlying DAG is

$$\begin{array}{ccccccc} \theta & \rightarrow & s_1 & \leftarrow & \omega_1 & & \\ & \nearrow & \downarrow & & & & \\ u & \rightarrow & s_2 & \leftarrow & \omega_2 & & \end{array} .$$

Following Spiegler (2016), let $R(i)$ denote the set of node i 's “parents,” i.e., the set of nodes that send directed links into i . Say that a joint distribution p with full support over a product set $X = \times_{i \in N} X_i$ is consistent with the DAG (N, R) if

$$p(x) = \prod_{i \in N} p(x_i | x_{R(i)})$$

for every $x \in X$. A DAG G satisfies a conditional-independence property if every distribution that is consistent with G satisfies this property. Any such conditional-independence property has a graphical characterization known as “d-separation” (see Pearl (2009)).

We define the set of *active parameters* A to be the smallest set of indices for which $p_{S,U}(\cdot | \theta^*, \omega) = p_{S,U}(\cdot | \theta^*, \omega')$ whenever $\omega_A = \omega'_A$. This means that under the identifying assumption, all other fixed parameters do not affect the long-run distribution of s , and therefore repeated observation can teach the researcher nothing about them. In the Causal Inference example, the set of active parameters was $\{2\}$. The set of active parameters is defined with respect to θ^* . It is not purely determined by the DAG structure underlying p , because it depends on the value of θ^* . Note also that by the definition of identifying assumptions, $Q \subseteq A$.

Say that θ and ω_A are *G-separable* if for every i , G satisfies $s_i \perp \omega_A$ whenever it satisfies $s_i \not\perp \theta | (s_{-i}, u)$. If θ and ω_A are *G-separable*, then any statistic that is affected by the context (conditional on the other statistics and the latent variables) is not affected by the answer to the question (nor by the value of other active parameters). As we show in the proof of the next results, this property implies that $\omega_Q \perp \theta | (s, u)$, i.e., the fixed parameters of interest and the context parameters are independent conditional on the variables. This in turn implies that the parameters of interest and the context directly affect different sets of statistics.

The Contaminated Experiment example violates this condition, since the context parameter and the fixed parameter of interest directly cause the only statistic. In contrast, the Causal Inference example satisfies the condition: the context parameter (which determines the strength of the confounding effect) has a direct effect only s_1 , while the fixed parameter of interest (which measures the causal effect of s_1 on s_2) has a direct effect only on s_2 .

Proposition 3. *Suppose that the data-generating process is recursive with an underlying DAG G . If θ and ω_A are G -separable, then $\Theta^R(\cdot)$ is constant.*

Under G -separability, the set of contexts for which the researcher conducts research does not change over time, i.e., there is a constant propensity to research. The proof uses the DAG tool of d-separation to factorize belief into conditional-probability terms. Using this factorization, we show that every statistic whose distribution is changed by the identifying assumption must be conditionally independent of the active parameters. This in turn implies that every term involving ω_A cancels out or gets integrated out in the expression for the KL divergence. Since the researcher only learns about ω_A under the identifying assumption, the KL divergence for any given context remains fixed over time.

Note that the conditional-independence property that underlies Proposition 3 is not imposed directly on the researcher’s belief. Instead, it holds for the system of recursive equations that generate the belief. It is thus “robust” in the sense that it does not depend on the specific distributions of the underlying variables, but only on their underlying qualitative relationships.

4.1.1. *An Example: Instrumental-variable causal identification.* The DAG language allows a convenient analysis of whether the propensity to adopt identification strategies for causal inference changes over time. Consider a data-generating process described by the following system of recursive equations:

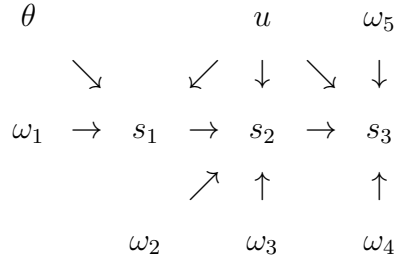
$$s_1 = \omega_1 \theta u + \varepsilon_1$$

$$s_2 = \omega_2 s_1 + \omega_3 u + \varepsilon_2$$

$$s_3 = \omega_4 s_2 + \omega_5 u + \varepsilon_3$$

where u and the ε variables are all independent Gaussians. Set their variances and the range of possible values of the parameters such that $s_i \sim N(0, 1)$ for every $i = 1, 2, 3$. Suppose that the researcher wants to learn ω_4 , the causal effect of s_2 on s_3 . Formally, $Q = \{4\}$. This relationship is obfuscated by the unknown effect of u on s_1 , s_2 , and s_3 . Since the statistic variables are all standard normal, the only aspects of the long-run distribution of s that the researcher can use to learn ω are $E(s_1s_2)$, $E(s_2s_3)$ and $E(s_1s_3)$. This gives three equations with five unknowns, and therefore ω_4 cannot be identified. However, when we make the assumption $\theta^* = 0$, we get $\omega_4 = E(s_1s_3)/E(s_1s_2)$, which is the textbook 2SLS procedure. The identification strategy uses s_1 as an instrument for s_2 . The identifying assumption is that the instrument is independent of the confounding variable u .

Let us apply Proposition 3 to this example. The DAG structure of the system is



The active parameters are $\omega_2, \omega_3, \omega_4$ and ω_5 , i.e., $A = \{2, 3, 4, 5\}$. Observe that s_1 is not independent of θ conditional on the other variables (because there is a direct link between the two nodes). However, s_1 is independent of ω_A since they have no common ancestor. Using d-separation, we can show that the other two statistics, s_2 and s_3 , are both independent of θ given s_1 and u . By Proposition 3, the researcher’s propensity to employ the IV identification strategy is time-invariant.⁴

4.2. Long-run beliefs. Finally, we turn to the question of what the community believes about the state. We begin with a definition of stable beliefs.

Definition 1. A belief μ^* is stable for ω^* if $\mathbb{P}(\lim_{t \rightarrow \infty} \|\mu(h^t) - \mu^*\| = 0 | \omega^*) > 0$.

⁴In a previous version of the paper (Ellis and Spiegler (2024)), we examined another causal-inference identification strategy, known as “front door identification” (see Pearl (2009)), and showed that it violates the condition for time-invariant propensity to learn.

A belief is stable when the posterior beliefs generated by the learning process converge to it with positive probability in the long run. Similar definitions appear in, e.g., Fudenberg and Kreps (1993) and Esponda and Pouzo (2016). The following result characterizes stable beliefs.

Proposition 4. *For a parameter ω^* , if μ^* is stable for ω^* and $\Theta^R(\cdot)$ is continuous in a neighborhood of μ^* , then*

$$\mu^* \left(\arg \min_{\omega \in \Omega} D_{KL} \left(p_S(\cdot | \theta \in \Theta^R(\mu^*), \omega^*) \parallel p_S(\cdot | \theta^*, \omega) \right) \right) = 1.$$

To understand this result, recall that observed statistics are affected by the contexts in which research is conducted and by the actual state ω^* . If the researcher consistently holds the belief μ^* for a long stretch of time, this means that the set of values of θ for which research takes place during that stretch is $\Theta^R(\mu^*)$, and the long-run frequency of the statistic is $p(s | \theta \in \Theta^R(\mu^*), \omega^*)$. However, the researcher updates his belief according to the identifying assumption that the context parameter is θ^* . Under that assumption, the statistic s is realized with probability $p(s | \theta^*, \omega)$ in state ω . Following Berk (1966) and Esponda and Pouzo (2016), the long-run belief that emerges from this misspecified Bayesian learning assigns probability one to states that minimize the KL divergence of the true distribution from the subjective one. A belief μ^* is stable if it only attaches positive probability to the states that minimize this divergence.

We should not confuse the KL divergence in the result with the role of the divergence in researchers' decision whether to conduct research. In the latter case, the divergence plays a similar role to a utility function that captures the researcher's preferences and dictates her actions at each period. In the former case, it is a statistical property of the long-run empirical frequency of the observable variables.

Proposition 4 does not establish whether a stable belief exists, whether it is unique, and whether the process does indeed converge when there is a unique stable belief. As is often the case in the literature on misspecified learning, these are difficult questions, which we do not address here. The following example illustrates the possibility of multiple stable beliefs.

4.2.1. *An Example: Contaminated experiments, revisited.* This is a variant on the example from Section 3.1. The main difference is that the statistic s is now a binary variable that gets values in $\{0, 1\}$. As before, there are two fixed parameters, ω_1 and ω_2 , and a single context parameter θ . Both fixed parameters take values in $[\varepsilon, 1 - \varepsilon] \subset (0, 1)$. There are no latent variables. The conditional distribution of s is given by

$$p(s = 1 \mid \omega, \theta) = (1 - \theta)\omega_1 + \theta\omega_2$$

The researcher wants to learn ω_1 , i.e., $Q = \{1\}$. As in the original example, the only feasible identifying assumption is $\theta^* = 0$. As before, this assumption prevents learning anything about ω_2 .

Let $\bar{\mu}_1^t$ denote the mean of ω_1 according to the belief $\mu(\cdot \mid h^t)$. Let $\bar{\mu}_2$ denote the mean of ω_2 according to the time-invariant belief μ_2 . Denote $q^t = (1 - \theta^t)\bar{\mu}_1^t + \theta^t\bar{\mu}_2$. The KL divergence that determines whether research is conducted at period t is

$$D_{KL}(p_S(\cdot \mid \theta^t, h^t) \parallel p_S(\cdot \mid \theta^*, h^t)) = q^t \ln \frac{q^t}{\bar{\mu}_1^t} + (1 - q^t) \ln \frac{1 - q^t}{1 - \bar{\mu}_1^t},$$

a function of only θ and $\bar{\mu}_1^t$. The derivative of this expression with respect to θ^t is negative. Therefore, $\Theta^R(\mu(h^t))$ is an interval $[0, \bar{\theta}(\bar{\mu}_1^t)]$ where $\bar{\theta}$ depends only on the mean of ω_1 . The divergence $D_{KL}(\cdot)$ is not constant in $\bar{\mu}_1^t$, and since $\bar{\mu}_1^t$ can move back and forth in the range $[\varepsilon, 1 - \varepsilon]$, there will be phases of both accelerating and decelerating rates of research. This is in contrast to the uniform research slowdown that emerged in the original contaminated-experiment example, where the statistic was Gaussian.

By definition, both $\bar{\mu}_1^t$ and $\bar{\mu}_2$ are restricted to $[\varepsilon, 1 - \varepsilon]$. Therefore, whatever the researcher's beliefs, the KL divergence is finite, and consequently $\bar{\theta}(\bar{\mu}_1^t)$ is bounded away from zero. As a result, the probability that research is carried out is positive after every history. This means that the researcher will obtain infinitely many observations of s . Under the identifying assumption, $s^t = 1$ with independent probability ω_1 at every t . Therefore, the researcher identifies the long-run frequency of $s^t = 1$ with ω . Any candidate for a stable belief given the true ω is a degenerate distribution that assigns probability one to some ω_1^*

(abusing notation, use ω_1^* to represent this belief), which satisfies the equation

$$\omega_1^* = E[\theta | \theta < \bar{\theta}(\omega_1^*)] \cdot (\omega_2 - \omega_1) + \omega_1. \quad (2)$$

We can find parameters for which Equation (2) has multiple solutions, and thus there are multiple candidates for stable beliefs. Suppose $\omega_1 + \omega_2 = 1$; $\bar{\mu}_2 = \frac{1}{2}$; and the distribution over θ is smooth with full support on $[0, 1]$ and mean $\frac{1}{2}$. Under this specification, $\omega_1^* = \frac{1}{2}$ is a solution to Eq. (2). To see why, note that when $\omega_1^* = \frac{1}{2}$, we have $q = \bar{\mu}_1$ for any θ . This means that $D_{KL}(\cdot) = 0$ for all $\theta \in [0, 1]$, hence $\bar{\theta}(\frac{1}{2}) = 1$. The R.H.S. of Eq. (2) becomes

$$E[\theta] (\omega_2 - \omega_1) + \omega_1 = \frac{1}{2}(1 - 2\omega_1) + \omega_1 = \frac{1}{2},$$

which coincides with the equation's L.H.S.

We now show Equation (2) has a second solution that lies strictly above $\frac{1}{2}$. Since $E[\theta] = \frac{1}{2}$, we have

$$1 - \varepsilon > E[\theta | \theta < \bar{\theta}(1 - \varepsilon)] \cdot (\omega_2 - \omega_1) + \omega_1$$

for every $\omega_1, \omega_2 \in [\varepsilon, 1 - \varepsilon]$. That is, the R.H.S. of Eq. (2) lies below the L.H.S. as $\omega_1^* \rightarrow 1 - \varepsilon$. Pick any $\omega_1^{**} \in (\frac{1}{2}, 1 - \varepsilon)$, and let $\theta_2 \in (0, 1)$ satisfy

$$\omega_1^{**} < E[\theta | \theta < \theta_2] \cdot (2\varepsilon - 1) + 1 - \varepsilon.$$

We can always find such θ_2 , since $E[\theta | \theta < \theta_2]$ continuously decreases with θ_2 and converges to zero as $\theta_2 \rightarrow 0$. Now select K to satisfy

$$K = \left[\frac{1}{2} + (1 - \theta_2) \left(\omega_1^{**} - \frac{1}{2} \right) \right] \ln \frac{\frac{1}{2} + (1 - \theta_2) \left(\omega_1^{**} - \frac{1}{2} \right)}{\omega_1^{**}} \\ + \left[\frac{1}{2} - (1 - \theta_2) \left(\omega_1^{**} - \frac{1}{2} \right) \right] \ln \frac{\frac{1}{2} - (1 - \theta_2) \left(\omega_1^{**} - \frac{1}{2} \right)}{1 - \omega_1^{**}}.$$

The R.H.S. of this equation is the value of the KL divergence given θ_2 and ω_1^{**} . It follows that $\bar{\theta}(\omega_1^{**}) = \theta_2$. We have thus established that when $\omega_1 = 1 - \varepsilon$ and $\omega_2 = \varepsilon$, the R.H.S. of Eq. (2) lies above the L.H.S. at ω_1^* . Since we established the opposite ranking at $\omega_1^* = 1 - \varepsilon$, there must be a solution $\omega_1^* = \bar{\omega}_1 \in (\omega_1^{**}, 1 - \varepsilon)$ to Eq. (2) by continuity of both sides. Thus, $\frac{1}{2}$ and $\bar{\omega}_1$ are both steady states.

Both solutions to Equation (2) that we have constructed are attractors of the dynamic process. For a mean belief x that is sufficiently close to either solution, there are fewer (more) “success” realizations $s = 1$ than expected when x is above (below) the fixed point. For $\omega_1^* = \bar{\omega}_1$, this follows from there being too few successes at $1 - \varepsilon$ and too many successes at ω_1^{**} . For $\omega_1^* = \frac{1}{2}$, this follows because $\bar{\theta}(x) = 1$ for all x sufficiently close to $\frac{1}{2}$, and so the number of successes is locally constant in x . Consequently, when a belief is near one of these two fixed points, it tends to drift toward it.

5. AN EXTENSION: MULTIPLE/“STRUCTURAL” ASSUMPTIONS

Our model is restrictive in several respects. First, it assumes a single feasible identifying assumption, rather than a set of identification strategies the researcher could choose from. Second, it assumes the researcher has a single question, rather than a set of nested questions (such that she can choose between answering an ambitious question using a strong assumption or a modest question using a weak assumption).⁵ Third, it focuses entirely on contextual assumptions rather than more “structural” assumptions about the fixed parameters. In this section we present two examples that go beyond these restrictions and offer stylized representations of familiar identification methods in empirical economics.

5.1. Learning by “Calibration”. Suppose that the statistic follows the process

$$s^t = (\omega_1 + \omega_2) + \varepsilon^t$$

where $\varepsilon^t \sim N(0, 1)$. The researcher wants to learn both ω_1 and ω_2 , i.e., $Q = \{\omega_1, \omega_2\}$. There are no context parameters in this specification, hence our notion of identifying assumptions in the basic model is moot. Clearly, the researcher cannot identify both fixed parameters from observations of s . However, the researcher can settle for identification of one of the fixed parameters, by imposing an assumption about the value of the other fixed parameter. This is an example of an identification strategy which does not aim at a complete answer to the research question and settles for a partial answer instead.

⁵For a systematic discussion of the similar dilemma between “point” and “partial” identification, see Manski (2007).

Formally, assume that at every period, the researcher can assume $\omega_2 = \omega_2^*$ or $\omega_1 = \omega_1^*$, where ω_2^* and ω_1^* can take any value. When the researcher assumes $\omega_i = \omega_i^*$, she interprets all the variation in s^t as a consequence of ω_{-i} and the sampling error ε^t . When the researcher assumes $\omega_i = \omega_i^*$, she updates only her belief about ω_{-i} . The researcher selects the assumption that minimizes the KL divergence (relative to the true data-generating process, given her current beliefs), and performs the research only if this minimal divergence does not exceed $K > 0$.

This learning process is a metaphor for the “calibration” method employed by quantitative macroeconomists. In this field, it is customary to confront a multi-parameter model with observational data lacking the richness that enables full identification of the model’s parameters. Macroeconomists then proceed by assigning values to some of the parameters in order to identify the remaining parameters from the data.

We examine the learning dynamics that this procedure induces. Suppose that entering period t , the researcher’s believes that $\omega_i \sim N(m_i^t, (\sigma_i^t)^2)$, independently across the components of ω . Then,

$$2D_{KL} \left(p_S(\cdot|h^t) || p_S(\cdot|h^t, \omega_i = \omega_i^*) \right) = \frac{((\sigma_1^t)^2 + (\sigma_2^t)^2) + (m_i^t - \omega_i^*)^2}{(\sigma_{-i}^t)^2} - \ln \left(\frac{(\sigma_1^t)^2 + (\sigma_2^t)^2}{(\sigma_{-i}^t)^2} \right) - 1.$$

The divergence minimizing value of ω_i^* is $\omega_i^* = m_i^t$, and then

$$2D_{KL} \left(p_S(\cdot|h_t) || p_S(\cdot|h_t, \omega_i = m_i^t) \right) = \frac{(\sigma_i^t)^2}{(\sigma_{-i}^t)^2} - \ln \left(1 + \frac{(\sigma_i^t)^2}{(\sigma_{-i}^t)^2} \right).$$

The researcher effectively chooses between setting $\omega_1 = m_1^t$ and setting $\omega_2 = m_2^t$. The former induces a lower divergence than the latter if and only if $\sigma_1^t < \sigma_2^t$. Therefore, the researcher will assume there is no uncertainty about the parameter she is more certain about. This again brings to mind the “calibration” methodology: The researcher “calibrates” the parameter she is more confident about, using her best estimate of this parameter.

We assume that K is large enough such that learning always take place, and that, w.l.o.g, $\sigma_1^1 \geq \sigma_2^1$. At $t = 1$, the researcher assumes $\omega_2 = m_2^1$, and then updates her belief about ω_1 . Because the researcher’s belief about each parameter is given by an independent Gaussian distribution, each update about ω_i shrinks σ_i by a deterministic percentage. After updating

about ω_1 for some number k of periods, the variance of σ_1^{t+k} will fall below that of σ_2^{t+k} . At that point, the researcher switches to the other assumption, namely $\omega_1 = m_1^{t+k}$ and proceeds to update about ω_2 . She then repeats, alternating between updating about ω_1 and ω_2 .

The next result addresses long-run beliefs. For convenience, we assume that initial variances are identical. Then, w.l.o.g, in odd periods, the researcher will set $\omega_1 = m_1^t$ and update her beliefs about ω_2 , and in even periods, she will set $\omega_2 = m_2^t$ and update her beliefs about ω_1 .

Proposition 5. *As $t \rightarrow \infty$, $\sigma_i^t \rightarrow 0$ almost surely for each i . Conditional on the realized value of (ω_1, ω_2) , $m_1^t + m_2^t \rightarrow \omega_1 + \omega_2$ with probability one, and there exists $v > 0$ such that m_i^t is normally distributed with variance greater than v for all t .*

In the long run, the researcher correctly learns the sum of the two fixed parameters. She also becomes perfectly confident of her estimates of the individual parameters. However, these estimates are in fact noisy, and incorrect with probability one. The learning process also exhibits order effects. Early observations effectively get more weight than late ones, and they have a non-vanishing contribution to the limit belief.

5.2. A “Heckman” Selection Model. In this example, there are three statistic variables, s_1 , s_2 and s_3 , where $s_1, s_2 \in \{0, 1\}$ and $s_3 \in \mathbb{R}$. The statistic s_1 indicates whether an agent enters some market ($s_1 = 1$ means entry). The statistic s_3 represents the agent’s income. The statistic s_2 is an exogenous variable that may affect both the entry decision and the income conditional on entry. Data about income is available only for agents who enter the market.

This is a classic problem of drawing causal inferences from a selective sample. To deal with it, our researcher has two feasible identification strategies. First, she can make a contextual assumption that market entry is purely random, thus assuming away selective entry. Second, she can make a assumption about fixed parameters in the manner of “Heckman correction” (Heckman, 1979). We explore the trade-off between the two methods and how it affects research dynamics.

Formally, the true data-generating process is given by the following equations. First, s_2 is uniformly distributed over $\{0, 1\}$. Second,

$$s_1 = \begin{cases} \mathbb{I}_+(s_2 + u) & \text{with probability } \theta \\ \mathbb{I}_+(s_2 + \varepsilon_1) & \text{with probability } 1 - \theta \end{cases}$$

Finally, given $s_1 = 1$ and each $s_2 = 0, 1$,

$$s_3 = \omega_1 + \omega_2 s_2 + \omega_3 \mathbb{E}[u | s_1 = 1, s_2, \theta] + \varepsilon_2$$

where u , ε_1 and ε_2 are all independent normal variables with mean zero, and where the variances of u and ε_1 are the same. The statistic s_3 is not measured when $s_1 = 0$. The context parameter $\theta \in [0, 1]$ indicates the probability that an agent's assignment into the market is based on the agents' latent characteristics. Thus, $\theta = 0$ means purely random, non-selective assignment.

There are three fixed parameters in this specification, all of which enter the equation for s_3 . These parameters represent the causal effects of three factors on agents' income: market entry itself (ω_1), the exogenous variable s_2 (ω_2), and the latent variable u (ω_3). The researcher is interested in learning ω_1 , i.e., $Q = \{1\}$. Long-run observation of s_3 for each s_2 provides two equations with three unknowns, hence ω_1 cannot be identified unless the researcher imposes an assumption. Parameterize beliefs μ so that $\omega_i \sim N(m_i, \sigma_i^2)$.

There are two feasible identifying assumptions. One assumption is $\theta^* = 0$, i.e., market entry is independent of u . Under this contextual assumption, $\mathbb{E}[u | s_1 = 1, s_2] = 0$ for every s_2 , such that the long-run average of s_3 given $s_1 = 1$ and s_2 is equal to $\omega_1 + \omega_2 s_2$. This gives two equations with two unknowns, which enables the researcher to pin down ω_1 . An alternative assumption is $\omega_2^* = 0$. This is an assumption about fixed parameters, which means that the exogenous variables that may affect market entry do not have a direct causal effect on income conditional on entry. It is an "exclusion" restriction that turns s_2 into a valid instrument for estimating ω_1 , albeit with different parameterization than in the IV example we examined in Section 4.

The second identification method is based on Heckman's correction method (Heckman, 1979). For the sake of tractability, we simplified the model by admitting no fixed parameters into the distribution of s_1 conditional on s_2 . This enables us to treat $\mathbb{E}[u|s_1 = 1, s_2]$ as a known quantity, whereas in practice it would be an estimated one. Our example thus trivializes the first stage of Heckman's procedure, and focuses on the second stage.

At any given period, the researcher selects the KL divergence minimizing assumption ($\theta^* = 0$ or $\omega_2^* = 0$), as long as this divergence does not exceed the constant K . The following result characterizes the researcher's selection strategy.

Proposition 6. *For almost every history h^t , there exist thresholds $0 < \bar{\theta}^{RD}(\mu(h^t)) \leq \bar{\theta}^S(\mu(h^t)) \leq 1$ such that the researcher assumes $\theta^* = 0$ when $\theta^t \in [0, \bar{\theta}^{RD}(\mu(h^t))$); assumes $\omega_2^* = 0$ when $\theta^t \in (\bar{\theta}^S(\mu(h^t)), 1)$; and passes when $\theta^t \in (\bar{\theta}^{RD}(\mu(h^t)), \bar{\theta}^S(\mu(h^t)))$. The thresholds $\bar{\theta}^{RD}(\mu(h^t))$ and $\bar{\theta}^S(\mu(h^t))$ increase in $(\mathbb{E}_{\mu(h^t)}(\omega_2))^2$ and $\text{Var}_{\mu(h^t)}(\omega_2)$, and decrease in $(\mathbb{E}_{\mu(h^t)}(\omega_3))^2$. If K is large enough, then $\bar{\theta}^{RD}(\mu(h^t)) = \bar{\theta}^S(\mu(h^t))$.*

Thus, when market entry exhibits little selection (i.e., θ is small), the researcher employs the contextual assumption $\theta^* = 0$. In contrast, when entry is highly selective, the researcher passes or imposes the assumption $\omega_2^* = 0$. Her willingness to impose the latter assumption increases with its perceived accuracy (i.e., as $\mathbb{E}(\omega_2)$ gets closer to zero) and with her confidence of her estimate — i.e., as the variance of her belief over ω_2 goes down. Finally, the researcher is less likely to employ the contextual assumption when she believes that selective entry has a large effect on income (i.e., when $\mathbb{E}(\omega_3)$ is far from zero).

This characterization can lead to self-reinforcing learning dynamics. The researcher never updates her beliefs about ω_3 when she assumes $\theta^* = 0$. Likewise, she never updates her beliefs about ω_2 when she assumes $\omega_2^* = 0$. When she is confident that ω_2 is close to zero, she usually assumes $\omega_2^* = 0$ and rarely updates her belief over ω_2 . Therefore, if this belief is inaccurate, it will take a long time to correct it. Moreover, when the researcher assumes $\omega_2^* = 0$, she misattributes part of the actual effect of ω_2 on income to ω_3 . Depending on the true values of these parameters, this misattribution can make the researcher even less likely to employ the contextual assumption. Similarly, if the researcher is confident that ω_3 is low, she tends to assume $\theta^* = 0$. This leads her to misattribute part of the actual effect

of ω_3 on income to ω_2 , which may further strengthen her tendency to employ the contextual assumption. Thus, the researcher's predilection to stick to a particular identifying strategy for a long stretch of time is history-dependent.

6. CONCLUSION

The ethos of scientific inquiry involves the pursuit of evidence-based consensus answers to research questions. However, empirical observations are often open to multiple interpretations. Research communities employ assumptions in order to extract an unequivocal interpretation of data, such that repeated observations will lead to a consensus among researchers, regardless of their subjective prior beliefs. Assumptions are rarely undisputed. However, researchers are willing to make them if they find them plausible enough. This paper articulated this process of assumption-based learning and explored how it affects the rate of learning and the long-run beliefs it may induce.

The pursuit of clear-cut answers to questions is not particular to scientific researchers: Ordinary people seek them in their everyday decisions. From this point of view, our learning model also sheds light on how individual decision-makers learn from observations. It departs from the model of Bayesian learning under misspecified prior beliefs in two respects. First, it assumes that agents learn only when they can draw clear-cut conclusions from the data. Second, the misspecified beliefs are endogenous, resulting from assumptions that agents make in order to be able to make clear-cut inferences.

APPENDIX A. PROOFS

For the proofs of Propositions 1, 2, and 4, we economize on notation by taking a history h^t and writing (h^t, s) for the history that concatenates h^t with the tuple $(s^t = s, a^t = 1, \theta^t)$ for arbitrary $\theta^t \in \Theta^R(\mu(h^t))$ (similarly for (h^t, s, s', s'', \dots)).

A.1. Proof of Proposition 1. Fix a history h^{t+1} and θ so that $\theta \in \Theta^R(\mu(h^{t+1})) \setminus \Theta^R(\mu(h^t))$. Adopt the sup metric throughout. To economize on notation, write (h^τ, s) for some continuation history of h^τ with $s^\tau = s$, $a^\tau = 1$, and some $\theta^\tau \in \Theta^R(\mu(h^\tau))$, and similarly for longer continuation histories.

Since the researcher always updates her beliefs as if $\theta = \theta^*$, for any $\theta \in \Theta$ we have

$$p_{S,U}(\cdot|\theta, (h^\tau, s)) = \sum_{\omega} p_{S,U}(\cdot|\theta, \omega) \mu(h^\tau)(\omega) \frac{p(s|\theta^*, \omega)}{p(s|\theta^*, h^\tau)}$$

and thus

$$\begin{aligned} \sum_{s \in S} p_{S,U}(\cdot|\theta, (h^\tau, s)) p(s|\theta^*, h^\tau) &= \sum_{s \in S} \sum_{\omega} p_{S,U}(\cdot|\theta, \omega) \mu(h^\tau)(\omega) p(s|\theta^*, \omega) \\ &= \sum_{\omega} p_{S,U}(\cdot|\theta, \omega) \mu(h^\tau)(\omega) = p_{S,U}(\cdot|\theta, h^\tau). \end{aligned}$$

This implies that for any history h^τ , $D_{KL}(p_{S,U}(\cdot|\theta, h^\tau) || p_{S,U}(\cdot|\theta^*, h^\tau))$ is bounded above by

$$\sum_{s^\tau} D_{KL}(p_{S,U}(\cdot|\theta, (h^\tau, s^\tau)) || p_{S,U}(\cdot|\theta^*, (h^\tau, s^\tau))) p_S(s^\tau|\theta^*, h^\tau),$$

by convexity of relative entropy (Theorem 2.7.2 of Cover and Thomas (2006)). In particular, if

$$\delta \leq D_{KL}(p_{S,U}(\cdot|\theta, \tilde{h}^\tau) || p_{S,U}(\cdot|\theta^*, \tilde{h}^\tau))$$

for some δ and history \tilde{h}^τ , then there exists $s' \in S$ such that

$$\delta \leq D_{KL}(p_{S,U}(\cdot|\theta, (\tilde{h}^\tau, s')) || p_{S,U}(\cdot|\theta^*, (\tilde{h}^\tau, s'))).$$

By assumption,

$$D_{KL}(p(\cdot|\theta, (h^t, s^*)) || p(\cdot|\theta^*, (h^t, s^*))) \leq K + \epsilon < D_{KL}(p(\cdot|\theta, h^t) || p(\cdot|\theta^*, h^t))$$

for some $\epsilon > 0$, so there exists s^t, s^{t+1}, \dots so that

$$K + \epsilon < D_{KL}(p(\cdot|\theta, (h^t, s^t, s^{t+1}, \dots, s^{t+m})) || p(\cdot|\theta^*, (h^t, s^t, s^{t+1}, \dots, s^{t+m})))$$

for every $m \geq 1$.

For large m , $p(\cdot|\theta, (h^t, s^t, s^{t+1}, \dots, s^{t+m}, s^*))$ and $p(\cdot|\theta^*, (h^t, s^t, s^{t+1}, \dots, s^{t+m}, s^*))$ are arbitrarily close to $p(\cdot|\theta, (h^t, s^t, \dots, s^{t+m}))$ and $p(\cdot|\theta^*, (h^t, s^t, \dots, s^{t+m}))$. Note that $D_{KL}(p||q)$ is continuous in both p and q . Moreover, both are invariant to permutations of s^{t+i} . Therefore,

for sufficiently large m ,

$$D_{KL} \left(p \left(\cdot | \theta, \left(h^t, s^*, s^t, s^{t+1}, \dots, s^{t+m} \right) \right) \parallel p \left(\cdot | \theta^*, \left(h^t, s^*, s^t, s^{t+1}, \dots, s^{t+m} \right) \right) \right) > K,$$

that is, $\theta \notin \Theta^R(\mu(h^t, s^*, s^t, s^{t+1}, \dots, s^{t+m}))$. Let H be the set of continuation histories of h^t with observed variables equal to $(s^*, s^t, s^{t+1}, \dots, s^{t+m})$, actions $a^\tau = 1$ for $\tau \geq t$, and contexts $\theta^t \in \Theta^R(\mu(h^t))$, $\theta^{t+1} \in \Theta^R(\mu(h^t, s^*))$, and $\theta^\tau \in \Theta^R(\mu(h^t, s^*, s^t, \dots, s^{\tau-1}))$ for $t+m \geq \tau > t+1$,

$$\mathbb{P} \left(\theta \notin \Theta^R \left(\mu \left(h^{t+m+1} \right) \mid h^t \right) \right) > \mathbb{P} \left(H \mid h^t \right) > 0.$$

A.2. Proof of Proposition 2. As above, write (h^τ, s) for some continuation history with $s^\tau = s$, $a^\tau = 1$, and some $\theta^\tau \in \Theta^R(\mu(h^\tau))$. Fix any h^t and s so that $\Theta^R(\mu(h^t, s)) \setminus \Theta^R(\mu(h^t)) \neq \emptyset$. Pick $\theta^1 \in \Theta^R(\mu(h^t, s)) \setminus \Theta^R(\mu(h^t))$ so

$$D_{KL} \left(p \left(\cdot | \theta^1, h^t \right) \parallel p \left(\cdot | \theta^*, h^t \right) \right) > K > D_{KL} \left(p \left(\cdot | \theta^1, \left(h^t, s \right) \right) \parallel p \left(\cdot | \theta^*, \left(h^t, s \right) \right) \right) = \Delta.$$

By continuity, there exists $\theta = \beta\theta^1 + (1-\beta)\theta^*$ so that

$$D_{KL} \left(p \left(\cdot | \theta, h^t \right) \parallel p \left(\cdot | \theta^*, h^t \right) \right) = K,$$

and so $\theta \in \Theta^R(\mu(h^t))$. By quasi-convexity, $D_{KL} \left(p \left(\cdot | \theta, \left(h^t, s \right) \right) \parallel p \left(\cdot | \theta^*, \left(h^t, s \right) \right) \right) < K$. By convexity of relative entropy (Theorem 2.7.2 of Cover and Thomas (2006)),

$$\begin{aligned} K &= D_{KL} \left(p \left(\cdot | \theta, h^t \right) \parallel p \left(\cdot | \theta^*, h^t \right) \right) \\ &\leq \sum_S D_{KL} \left(p \left(\cdot | \theta, \left(h^t, \tilde{s} \right) \right) \parallel p \left(\cdot | \theta^*, \left(h^t, \tilde{s} \right) \right) \right) p_S(\tilde{s} | \theta^*, h^t) \\ &< \sum_{\tilde{s} \neq s} D_{KL} \left(p \left(\cdot | \theta, \left(h^t, \tilde{s} \right) \right) \parallel p \left(\cdot | \theta^*, \left(h^t, \tilde{s} \right) \right) \right) p_S(\tilde{s} | \theta^*, h^t) + \Delta p_S(s | \theta^*, h^t) \end{aligned}$$

Therefore, $D_{KL} \left(p \left(\cdot | \theta, \left(h^t, s' \right) \right) \parallel p \left(\cdot | \theta^*, \left(h^t, s' \right) \right) \right) > K$ for some $s' \in S \setminus \{s\}$. This also holds for all θ' sufficiently close to θ , including some of those for which $D_{KL} \left(p \left(\cdot | \theta', h^t \right) \parallel p \left(\cdot | \theta^*, h^t \right) \right) < K$. Therefore, $\Theta^R(\mu(h^t)) \setminus \Theta^R(\mu(h^{t+1})) \neq \emptyset$ with probability of at least $p \left(s', \Theta^R(\mu(h^t)) \mid \omega \right)$ given state ω and history h^t .

A.3. Proof of Proposition 3. Let p be consistent with a DAG G as in the statement of the Theorem. We introduce a few pieces of DAG-based notation. First, let N^ω be the set of nodes that represent the fixed parameters. In the same manner, define N^u , N^s and N^θ . Second, for any subset of graph nodes $M \subseteq N$, we use the shorthand notation ω_M for $\omega_{M \cap N^\omega}$. In the same manner, define u_A , s_M and θ_M . The proof proceeds step-wise.

Step 1: The researcher never learns anything about ω_{-A} .

Proof. By definition of A ,

$$p(s|\theta^*, \omega_A, \omega_{-A}) = p(s|\theta^*, \omega_A)$$

for almost every s . Because $\omega_A \perp \omega_{-A}$,

$$\begin{aligned} p(\omega_{-A}|s, \theta^*) &= \frac{p(\omega_{-A}) \sum_{\omega_A} p(s|\theta^*, \omega_A, \omega_{-A}) p(\omega_A)}{\sum_{\omega} p(s|\theta^*, \omega_A, \omega_{-A}) p(\omega_A) p(\omega_{-A})} \\ &= \frac{p(\omega_{-A}) \sum_{\omega_A} p(s|\theta^*, \omega_A) p(\omega_A)}{\sum_{\omega} p(s|\theta^*, \omega_A) p(\omega_A) p(\omega_{-A})} = p(\omega_{-A}), \end{aligned}$$

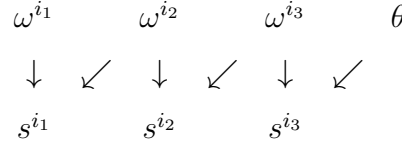
for almost every s . Therefore, beliefs about ω_{-A} are almost always history-independent. \square

In preparation for the next step, define a subset $I \subseteq N^\omega$ consisting of all the parameters that are not independent of θ conditional on (s, u) in the following recursive manner. First, I_0 is the set of nodes $i \in N^\omega$ for which there exist $j \in N^\theta$ and $k \in N^s$ such that $i, j \in R(k)$. For every integer $n > 0$, I_n is the set of nodes $i \in N^\omega$ for which there exist $j \in I_{n-1}$ and $k \in N^s$ such that $i, j \in R(k)$. Define $I = \cup_{n \geq 0} I_n$. Let N^I be the nodes in N^s with a parent in I . By construction, $j \in N^I$ implies that $R(j) \cap N^\omega \subset I$, whereas $j \notin N^I$ implies that $R(j) \cap I = \emptyset$.

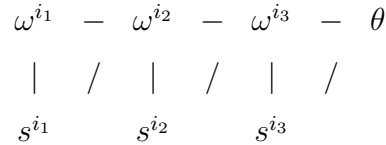
Step 2: $I \cap A = \emptyset$.

Proof. For contradiction, suppose that $\omega_i \in I \cap A$. Then, there is a sequence $\omega^{i_1}, \dots, \omega^{i_n}$ of structural-parameter nodes and a sequence s^{i_1}, \dots, s^{i_n} of statistics nodes, such that: $\omega_i = \omega^{i_1}$; every node s^{i_k} along the sequence ($k = 1, \dots, n-1$) is a child of ω^{i_k} and $\omega^{i_{k+1}}$; and s^{i_n} is a

child of a node in N^θ . The following diagram illustrates this configuration for $n = 3$.



We show that G does not satisfy the conditional-independence property $s^{i_1} \perp \theta | (s_{-i_1}, u)$. By a basic result in the Bayesian-network literature (e.g., Koller and Friedman (2009)), this property has a simple graphical characterization, known as d-separation. Perform the following two-step procedure.⁶ First, take every triple of nodes i, j, k such that $i, j \in R(k)$ whereas i and j are unlinked. Modify the DAG by connecting i and j . Second, remove the directionality of all links in the modified graph, such that it becomes a non-directed graph. In this so-called ‘‘moral graph’’ induced by G , check whether every path between s^{i_1} and a node in N^θ is blocked by a node in $N^s \cup N^u$. This is not the case, by construction, as the moral graph contains a path from s^{i_1} to θ that goes through the nodes $\omega^{i_1}, \dots, \omega^{i_n}$. For illustration, note that procedure generates the following moral graph from the DAG above:



It follows that $s^{i_1} \not\perp \theta | (s_{-i_1}, u)$. By hypothesis, this implies $s^{i_1} \perp \omega_A$, and hence $s^{i_1} \perp \omega_i$ (because ω_i is in A). Since s^{i_1} is a child of ω_i , this property is violated, a contradiction. Therefore, we conclude that I and A are disjoint. \square

Step 3: For every s, u , the likelihood ratio $\frac{p(s, u | \theta^t, h^t)}{p(s, u | \theta^*, h^t)}$ is history-independent.

Proof. For every $j \in N^s$, we use $(s, u, \omega, \theta)_{R(j)}$ to denote the values of the variables and parameters that are represented by the nodes in $R(j)$. Then, $p(s, u | \theta^t, h^t) = p(u)p(s | \theta^t, h^t, u)$ and we can write $p(s | \theta^t, h^t, u)$ equals

⁶In general, there is a preliminary step, in which all nodes that appear below the nodes that represent ω_i, θ, s, u are removed. Since there are no such nodes in G , this step is vacuous.

$$\begin{aligned}
& \int \prod_{j \in N^s} p\left(s_j \mid (s, u, \omega, \theta^t)_{R(j)}\right) d\mu(\omega \mid h^t) \\
&= \int \int \prod_{j \in N^I} p\left(s_j \mid (s, u, \omega, \theta^t)_{R(j)}\right) \prod_{j \notin N^I} p\left(s_j \mid (s, u, \omega, \theta^t)_{R(j)}\right) d\mu(\omega_{-I} \mid h^t) d\mu(\omega_I \mid h^t) \\
&= \left(\int \prod_{j \in N^I} p\left(s_j \mid (s, u, \omega_I, \theta^t)_{R(j)}\right) d\mu(\omega_I \mid h^t) \right) \left(\int \prod_{j \notin N^I} p\left(s_j \mid (s, u, \omega_{-I}, \theta^t)_{R(j)}\right) d\mu(\omega_{-I} \mid h^t) \right)
\end{aligned}$$

where the second equality follows from the relationship between N^I and I we articulated above.

By the definition of N^I , $p\left(s_j \mid (s, u, \omega, \theta)_{R(j)}\right)$ is constant in θ for every $j \notin N^I$. By Step 2, $A \cap I = \emptyset$. By Step 1, $\mu(\omega_I \mid h^t)$ is constant in h^t . It follows that we can write the likelihood ratio as

$$\frac{p(s, u \mid \theta^t, h^t)}{p(s, u \mid \theta^*, h^t)} = \frac{\int \prod_{j \in N^I} p\left(s_j \mid (s, u, \omega_I, \theta^t)_{R(j)}\right) d\mu(\omega_I)}{\int \prod_{j \in N^I} p\left(s_j \mid (s, u, \omega_I, \theta^*)_{R(j)}\right) d\mu(\omega_I)}$$

because the other multiplicative terms in $p(s, u \mid \theta)$ cancel out. Therefore, the likelihood ratio is history-independent. \square

Step 4: Completing the proof

Proof. Let $R(N^I) = \cup_{j \in N^I} R(j)$. Suppose s_k is represented by a node in N^I . As we saw in the proof of Step 2, s_k is not independent of θ conditional on (s_{-k}, u) . By hypothesis, $s_k \perp \omega_A$. This means that s_k cannot be a descendant of any node in ω_A according to G . It follows that the parents of s_k also cannot be descendants of nodes in ω_A . Therefore, for every s_j node in $N^I \cup R(N^I)$, $p\left(s_j \mid (s, u, \omega, \theta^t)_{R(j)}\right)$ is constant in ω_A , and so by Step 1, $p\left(s_{N^I \cup R(N^I)} \mid h^t, \theta^t\right) = p\left(s_{N^I \cup R(N^I)} \mid \theta^t\right)$ for every history h^t .

Note that $D_{KL}(p_{S,U}(\cdot \mid h^t, \theta^t) \parallel p_{S,U}(\cdot \mid h^t, \theta^*))$ equals

$$\begin{aligned}
& \sum_{(s,u)} p(u) p(s \mid h^t, \theta^t, u) \ln \frac{p(s, u \mid \theta^t, h^t)}{p(s, u \mid \theta^*, h^t)} \\
&= \sum_{(s,u)} p(u) p(s \mid h^t, \theta^t, u) \ln \frac{\int \prod_{j \in N^I} p\left(s_j \mid (s, u, \omega, \theta^t)_{R(j)}\right) d\mu(\omega_I)}{\int \prod_{j \in N^I} p\left(s_j \mid (s, u, \omega, \theta^*)_{R(j)}\right) d\mu(\omega_I)}
\end{aligned}$$

using the simplified expression for the likelihood ratio that we derived at the end of the proof of Step 3. The only s variables it involves are those represented by nodes in $N^I \cup R(N^I)$. Therefore, the likelihood ratio is independent of $s_{-(N^I \cup R(N^I))}$. It follows that for each u , when we sum over the values of $s_{-(N^I \cup R(N^I))}$, their contributions to D_{KL} are integrated out, and we can replace $p(s|h^t, \theta^t, u)$ with $p(s_{N^I \cup R(N^I)}|\theta^t, u)$ in the expression above. We have already observed that the likelihood ratio is history-independent for every s_{N^I} , as is the distribution of $s_{N^I \cup R(N^I)}$. Therefore, the KL divergence simplifies into the following history-independent expression

$$\sum_{(s,u)} p(u) p(s_{N^I \cup R(N^I)}|\theta^t, u) \ln \frac{\int \prod_{j \in N^I} p(s_j | (s, u, \omega_I, \theta^t)_{R(j)}) d\mu(\omega_I)}{\int \prod_{j \in N^I} p(s_j | (s, u, \omega_I, \theta^*)_{R(j)}) d\mu(\omega_I)},$$

completing the proof. \square

A.4. Proof of Proposition 4. Denote $\mu_{t+1}(\cdot) \equiv \mu(\cdot|h^{t+1})$, the researcher's beliefs about ω with all observations up to period t . Suppose not, so $\mathbb{P}(\lim_t \|\mu_t - \mu^*\| = 0 | \omega^*) > 0$ and $\mu^*(w) > 0$ for some w that does not minimize divergence. Pick any \hat{w} that does. Let H be the set of histories for which $\lim_t |\mu_t - \mu^*| = 0$. Now,

$$\frac{\mu_{t+1}(\hat{w})}{\mu_{t+1}(w)} = \frac{\mu_t(\hat{w}) p(s^t|\hat{w}, \theta^*)}{\mu_t(w) p(s^t|w, \theta^*)}$$

when s^t occurs and $\theta^t \in \Theta^R(\mu(h^t))$.

Therefore in the history $h^t = (a^1, s^1, \theta^1; a^2, s^2, \theta^2; \dots; a^{t-1}, s^{t-1}, \theta^{t-1})$ we have

$$\begin{aligned} \ln \frac{\mu_{t+1}(\hat{w})}{\mu_{t+1}(w)} &= \ln \frac{\mu_t(\hat{w})}{\mu_t(w)} + \mathbb{I}_{\Theta^R(\mu(h^t))}(\theta^t) \ln \frac{p(s^t|\hat{w}, \theta^*)}{p(s^t|w, \theta^*)} \\ &= \ln \frac{\mu_0(\hat{w})}{\mu_0(w)} + \sum_{\tau=1}^t \mathbb{I}_{\Theta^R(\mu(h^\tau))}(\theta^\tau) \ln \frac{p(s^\tau|\hat{w}, \theta^*)}{p(s^\tau|w, \theta^*)}. \end{aligned} \quad (3)$$

Let

$$\bar{l}(\mu) = E \left[\ln \frac{p(s^t|\hat{w}, \theta^*)}{p(s^t|w, \theta^*)} \mathbb{I}_{\Theta^R(\mu)}(\theta^t) | \omega^* \right] = \int_{\Theta^R(\mu)} \left[\sum_{s' \in S} p(s'|\theta, \omega^*) \ln \frac{p(s'|\hat{w}, \theta^*)}{p(s'|w, \theta^*)} \right] dp(\theta)$$

Then,

$$\begin{aligned} \frac{1}{t} \ln \frac{\mu_{t+1}(\hat{w})}{\mu_{t+1}(w)} &= \frac{1}{t} \left[\ln \frac{\mu_0(\hat{w})}{\mu_0(w)} + \sum_{\tau=1}^t \bar{l}(\mu_\tau) \right] \\ &\quad + \frac{1}{t} \sum_{\tau=1}^t \left[\mathbb{I}_{\Theta^R(\mu_\tau)}(\theta^\tau) \ln \frac{p(s^\tau | \hat{w}, \theta^*)}{p(s^\tau | w, \theta^*)} - \bar{l}(\mu_\tau) \right]. \end{aligned}$$

By arguments that are substantially identical to Claim B of Esponda and Pouzo (2016),

$$\frac{1}{t} \sum_{\tau=1}^t \left[\mathbb{I}_{\Theta^R(\mu_\tau)}(\theta^\tau) \ln \frac{p(s^\tau | \hat{w}, \theta^*)}{p(s^\tau | w, \theta^*)} - \bar{l}(\mu_\tau) \right] \rightarrow 0 \quad (4)$$

almost surely given ω^* and that $h^\tau \in H$. It follows from $\mathbb{P}(\lim_t \|\mu(\cdot | h^t) - \mu^*\| = 0 | H) = 1$ and continuity of $\Theta^R(\cdot)$ at μ^* that

$$\mathbb{P}\left(\lim_t \left| \bar{l}(\mu_t) - \bar{l}(\mu^*) \right| = 0 | H\right) = 1.$$

Since \hat{w} minimizes divergence,

$$D_{KL}\left(p(s | \Theta^R(\mu^*), \omega^*) || p(s | \theta^*, \hat{w})\right) < D_{KL}\left(p(s | \Theta^R(\mu^*), \omega^*) || p(s | \theta^*, w)\right),$$

and so $\bar{l}(\mu^*) > 0$. Therefore,

$$\mathbb{P}\left(\lim_t \left| \frac{1}{t} \ln \frac{\mu_{t+1}(\hat{w})}{\mu_{t+1}(w)} - \frac{1}{t} \ln \frac{\mu_0(\hat{w})}{\mu_0(w)} - \bar{l}(\mu^*) \right| = 0 | H\right) = 1$$

and since $\bar{l}(\mu^*) > 0$, we must have $\frac{1}{t} \ln \frac{\mu_{t+1}(\hat{w})}{\mu_{t+1}(w)} \rightarrow \bar{l}(\mu^*)$, which requires $\mu_{t+1}(w) \rightarrow 0$ and contradicts that $\mu^*(w) > 0$.

A.5. Proof of Proposition 5. Under the identifying assumption that $\omega_{-i} = m_{-i}^t$, beliefs evolve so that $m_{-i}^{t+1} = m_{-i}^t$ and

$$\begin{aligned} m_i^{t+1} &= m_i^t + \frac{(\sigma_i^t)^2}{(\sigma_i^t)^2 + 1} (s^t - m_1^t - m_2^t) \\ &= \frac{1}{(\sigma_i^t)^2 + 1} m_i^t + \frac{(\sigma_i^t)^2}{(\sigma_i^t)^2 + 1} (s^t - m_{-i}^t) \end{aligned}$$

by the usual formula for updating a Normal distribution. Suppose that $(\sigma_i^0)^2 = v$ for $i = 1, 2$, and that K is large enough that research is conducted at $t = 1$. W.l.o.g, the researcher updates her beliefs over ω_1 (ω_2) in odd (even) periods.

Break the time periods into blocks: block 1 corresponds to $t = 1, 2$; block 2 corresponds to $t = 3, 4$; etc. Let $s(\tau, k)$ denote the s realization in part k of block τ . Then, the variance after block τ is

$$\sigma_1^2(\tau) = \sigma_2^2(\tau) = \frac{v}{1 + \tau v}$$

Denote

$$\alpha_\tau = \frac{1 + \tau v}{1 + (1 + \tau)v}$$

The updated means $m_1(\tau + 1)$ and $m_2(\tau + 1)$ at the end of block $\tau + 1$ are given by

$$m_1(\tau + 1) = \alpha_\tau m_1(\tau) + (1 - \alpha_\tau)(s(\tau + 1, 1) - m_2(\tau)) \quad (5)$$

and

$$\begin{aligned} m_2(\tau + 1) &= \alpha_\tau m_2(\tau) + (1 - \alpha_\tau)(s(\tau + 1, 2) - m_1(\tau + 1)) \\ &= \alpha_\tau m_2(\tau) + (1 - \alpha_\tau)(s(\tau + 1, 2) - m_1(\tau)) - (1 - \alpha_\tau)^2(s(\tau + 1, 1) - m_1(\tau)) - m_2(\tau) \\ &= (\alpha_\tau + (1 - \alpha_\tau)^2)m_2(\tau) + (1 - \alpha_\tau)s(\tau + 1, 2) - (1 - \alpha_\tau)^2s(\tau + 1, 1) - (1 - \alpha_\tau)\alpha_\tau m_1(\tau). \end{aligned}$$

Add up the two equations for $m_i(\tau + 1)$ and denote

$$\begin{aligned} x(\tau + 1) &= m_1(\tau + 1) + m_2(\tau + 1) \\ &= \alpha_\tau^2 x(\tau) + (1 - \alpha_\tau^2) \left[\frac{\alpha_\tau}{1 + \alpha_\tau} s(\tau + 1, 1) + \frac{1}{1 + \alpha_\tau} s(\tau + 1, 2) \right]. \end{aligned}$$

We first consider the distribution of $x(\tau + 1)$, then that of $m_i(\tau)$.

Since $x(0)$ is a given constant, we can write

$$x(1) = \beta_0^1 x(0) + \beta_1^1 s_1 + \beta_2^1 s_2$$

with $\beta_1^1, \beta_2^1 \leq 1 - \alpha_0$. For $\tau \geq 1$, suppose that

$$x(\tau) = \beta_0^\tau x(0) + \beta_1^\tau s_1 + \cdots + \beta_{2\tau}^\tau s_{2\tau}$$

with $\beta_j^\tau \leq 1 - \alpha_{\tau-1}$ for each $j > 0$. Then,

$$x(\tau + 1) = \alpha_\tau^2 (\beta_0^\tau x(0) + \beta_1^\tau s_1 + \cdots + \beta_{2\tau}^\tau s_{2\tau}) + \alpha_\tau (1 - \alpha_\tau) s_{2\tau+1} + (1 - \alpha_\tau) s_{2\tau+2}.$$

For all $0 < j \leq 2\tau$, when we let

$$\beta_j^{\tau+1} \equiv \alpha_\tau^2 \beta_j^\tau \leq \alpha_\tau \beta_j^\tau \leq \alpha_\tau (1 - \alpha_{\tau-1}) = \frac{1 + \tau v}{1 + (1 + \tau)v} \cdot \frac{1}{1 + \tau v} = 1 - \alpha_\tau,$$

it follows that

$$x(\tau + 1) = \beta_0^{\tau+1} x(0) + \beta_1^{\tau+1} s_1 + \cdots + \beta_{2\tau+2}^{\tau+1} s_{2\tau+2} \quad (6)$$

with $\beta_j^{\tau+1} \leq 1 - \alpha_\tau$ for all $j > 0$.

By the above, $x(\tau)|\omega \sim N(m_\tau, v_\tau)$ with

$$v_\tau \leq \sum_{j=1}^{2\tau} (\beta_j^\tau)^2 \leq 2\tau [1 - \alpha_{\tau-1}]^2 = \frac{2\tau v^2}{(1 + \tau v)^2}$$

for all $\tau > 1$. This upper bound tends to zero as $\tau \rightarrow \infty$. Finally, notice that

$$\beta_0^{\tau+1} = \prod_{j=0}^{\tau} \alpha_j^2 = \prod_{j=0}^{\tau} \frac{(1 + jv)^2}{(1 + (1 + j)v)^2} = \left(\frac{1}{1 + (\tau + 1)v} \right)^2 \rightarrow 0$$

as $\tau \rightarrow \infty$, and that $\beta_0^{\tau+1} + \beta_1^{\tau+1} + \cdots + \beta_{2\tau+2}^{\tau+1} = 1$. Therefore, in the $\tau \rightarrow \infty$ limit, $x(\tau + 1)$ in (6) is a convex combination of s realizations. Hence, $x(\tau + 1) \rightarrow \mathbb{E}[s_i|\omega] = \omega_1 + \omega_2$.

We now turn to beliefs about ω_i . Using recursive substitutions of Equation (5), we show by induction that

$$m_i(\tau) = k_0^{i,\tau} + (-1)^i \sum_{j=1}^{\tau} k_{j,2}^{i,\tau} s(j, 2) + (-1)^{i+1} \sum_{j=1}^{\tau} k_{j,1}^{i,\tau} s(j, 1) \quad (7)$$

for some $k_{j,h}^{i,\tau} \in [(1 - \alpha_{j-1})\alpha_{j-1}, 1 - \alpha_{j-1}]$ for $1 \leq j < \tau$, $k_{\tau,2}^{1,\tau} = 0$, $k_{\tau,1}^{2,\tau} = \alpha_{\tau-1}(1 - \alpha_{\tau-1})$, and $k_{\tau,1}^{1,\tau} = k_{\tau,2}^{2,\tau} = 1 - \alpha_{\tau-1}$. In particular, $m_1(\tau)$ is increasing in odd signals and decreasing in even signals, and vice versa for $m_2(\tau)$. If true, then non-vanishing weight gets placed on every signal.

Equation (7) holds with weights in appropriate bounds for $m_1(1)$ since

$$m_1(1) = (1 - \alpha_0)s_1 + k_0^{1,1}$$

with $k_0^{1,1} = \alpha_0 m_1(0)$, $k_{1,1}^{1,1} = (1 - \alpha_0)$ and $k_{1,2}^{1,1} = 0$. Also for $m_2(1)$ since

$$m_2(1) = (1 - \alpha_0)s_2 - \alpha_0(1 - \alpha_0)s_1 + k_0^{2,1}$$

with $k_0^{2,1} = \alpha_0 m_2(0)$, $k_{1,1}^{2,1} = \alpha_0(1 - \alpha_0)$ and $k_{1,2}^{2,1} = (1 - \alpha_0)$.

Assume that there exist weights $k_{j,h}^{i,\tau}$ as claimed so that equation (7) holds for τ and $i = 1, 2$. Substituting the inductive hypothesis into equation (5),

$$\begin{aligned} m_1(\tau + 1) &= \alpha_\tau m_1(\tau) + (1 - \alpha_\tau)s(\tau + 1, 1) - (1 - \alpha_\tau)m_2(\tau) \\ &= \sum_{j=1}^{\tau} [\alpha_\tau k_{j,1}^{1,\tau} + (1 - \alpha_\tau)k_{j,1}^{2,\tau}]s(j, 1) + (1 - \alpha_\tau)s(\tau + 1, 1) \\ &\quad - \sum_{j=1}^{\tau} [\alpha_\tau k_{j,2}^{1,\tau} + (1 - \alpha_\tau)k_{j,2}^{2,\tau}]s(j, 2) + [\alpha_\tau k_0^{1,\tau} - (1 - \alpha_\tau)k_0^{2,\tau}]. \end{aligned}$$

Equation (7) holds for $\tau + 1$ and $i = 1$ when we let $k_0^{1,\tau+1} = \alpha_\tau k_0^{1,\tau} - (1 - \alpha_\tau)k_0^{2,\tau}$, $k_{\tau+1,1}^{1,\tau+1} = (1 - \alpha_\tau)$, $k_{\tau+1,2}^{1,\tau+1} = 0$, and $k_{j,h}^{1,\tau+1} = \alpha_\tau k_{j,h}^{1,\tau} + (1 - \alpha_\tau)k_{j,h}^{2,\tau}$ for $h = 1, 2$ and $j \leq \tau$. These are clearly within the bounds. Similarly,

$$\begin{aligned} m_2(\tau + 1) &= \sum_{j=1}^{\tau} [\alpha_\tau k_{j,2}^{2,\tau} + (1 - \alpha_\tau)k_{j,2}^{1,\tau}]s(j, 2) + (1 - \alpha_\tau)s(\tau + 1, 2) - \alpha_\tau(1 - \alpha_\tau)s(\tau + 1, 1) \\ &\quad - \sum_{j=1}^{\tau} [\alpha_\tau k_{j,1}^{2,\tau} + (1 - \alpha_\tau)k_{j,1}^{1,\tau}]s(j, 1) + [\alpha_\tau k_0^{2,\tau} + (1 - \alpha_\tau)k_0^{1,\tau}] \end{aligned}$$

so $k_{j,h}^{2,\tau+1}$ can be defined in a similar way so that equation (7) holds for $\tau + 1$ and $i = 2$.

Inductive arguments extend the formula to all τ .

Now, observe that $m_i(\tau)$ is a normally distributed random variable. Conditional on $\omega_1 + \omega_2$, its variance is bounded from below by, say, $(k_{1,1}^{i,\tau+1})^2 \geq ((1 - \alpha_1)\alpha_1)^2 > 0$. It is bounded from above by

$$\sum_{j=1}^{\tau-1} [(k_{j,1}^{i,\tau})^2 + (k_{j,2}^{i,\tau})^2] \leq 2 \sum_{j=1}^{\infty} (1 - \alpha_j)^2 = 2 \sum_{j=1}^{\infty} \left(\frac{v}{1 + jv} \right)^2.$$

This sum converges by the integral rule.

A.6. Proof of Proposition 6. For almost every history h^t , $\mu(h^t)$ is normally distributed with variables independent. Let η denote any such beliefs with η_i the marginal on the i th dimension. Slightly abusing notation,⁷

$$S(\eta, \theta) = D_{KL}(p_{S,U}(\cdot|\eta, \theta) || p_{S,U}(\cdot|\eta_1, \eta_3, \omega_2^* = 0, \theta))$$

and

$$R(\eta, \theta) = D_{KL}(p_{S,U}(\cdot|\eta, \theta) || p_{S,U}(\cdot|\eta, \theta^* = 0)).$$

Denote $g(x) = x - \ln x - 1$, noting that $g'(x) > 0$ when $x > 1$ and that $g(1) = 0$, and

$$h(x, y) = x \ln \left(\frac{x}{y} \right) + (1 - x) \ln \left(\frac{1 - x}{1 - y} \right).$$

Then,

$$\begin{aligned} S(\eta, \theta) &= \frac{1}{4} \left[g \left(1 + \frac{\sigma_2^2}{\sigma_1^2 + \lambda_1^2 \theta^2 \sigma_3^2} \right) + \frac{m_2^2}{\sigma_1^2 + \lambda_1^2 \theta^2 \sigma_3^2} \right] \\ R(\eta, \theta) &= \frac{1}{4} \left[g \left(1 + \frac{\lambda_1^2 \theta^2 \sigma_3^2}{\sigma_2^2 + \sigma_1^2} \right) + \frac{\lambda_1^2 \theta^2 m_3^2}{\sigma_2^2 + \sigma_1^2} + g \left(1 + \frac{\lambda_0^2 \theta^2 \sigma_3^2}{\sigma_1^2} \right) + \frac{\lambda_0^2 \theta^2 m_3^2}{\sigma_1^2} \right] + D_{S_1|S_2,U}(\theta) \end{aligned}$$

where

$$\lambda_i = \mathbb{E}[u | s_1 = 1, s_2 = i] = \frac{\phi(-i)}{1 - \Phi(-i)},$$

and

$$D_{S_1|S_2,U}(\theta) = \int \frac{1}{2} \phi(u) \left(h(\theta \Phi(-1 - u) + (1 - \theta) \Phi(-1), \Phi(-1)) + h\left(\theta \Phi(-u) + (1 - \theta) \frac{1}{2}, \frac{1}{2}\right) \right) du$$

is the expected KL divergence of $p_{S_1}(\cdot|s_2, u, \theta)$ from $p_{S_1}(\cdot|s_2, u, \theta^* = 0)$. This follows from the formula for KL divergence of two normal distributions, and from the observation that $D_{KL}(p_{S,U}(\cdot|\theta) || p_{S,U}(\cdot|\theta^* = 0))$ equals

$$\sum_{s_2} p(s_2) \int [D_{KL}(p_{S_3}(\cdot|\theta, s_2, u) || p_{S_3}(\cdot|s_2, \theta^* = 0, u)) + D_{KL}(p_{S_1}(\cdot|\theta, s_2, u) || p_{S_1}(\cdot|s_2, \theta^* = 0, u))] d\Phi(u).$$

Clearly, S decreases in θ , R increases in θ , $R(\eta, 0) = 0$, and $S(\eta, 0) > 0$. Therefore, there is an interval $[0, x]$ with $0 < x$ such that $R(\eta, \theta) \geq S(\eta, \theta)$ if and only if $\theta \in [0, x]$.

⁷Namely, by the ‘‘conditioning’’ on η . The meaning is that the distribution $p_{S,U}$ is induced by the distribution η over ω .

Similarly, there is an interval $[0, y]$ with $y > 0$ such that $R(\eta, \theta) \leq K$ if and only if $\theta \in [0, y]$. Finally, there is an interval $(z, 1]$ (with z possibly equal to 1) such that $S(\eta, \theta) < K$ if and only if $\theta \in (z, 1]$. Then, $[0, \bar{\theta}^{RD}(\eta)] = [0, x] \cap [0, y] = [0, \min\{x, y\}]$, and $(\bar{\theta}^S(\eta), 1] = (x, 1] \cap (z, 1] = (\max\{x, z\}, 1]$. In the former interval, $\theta^* = 0$ induces a lower KL divergence than does $\omega_2^* = 0$, and the divergence is below K . In the latter interval, $\omega_2^* = 0$ induces a lower KL divergence than does $\theta^* = 0$, and the divergence is below K . If K is sufficiently large, then $z = 0$ and $y = 1$, so the two intervals are adjacent.

Notice that S strictly increases in m_2^2 , while R is constant in it. Therefore, an increase in m_2^2 leads to an increase in $\bar{\theta}^{RD}(\eta)$ (weakly) and $\bar{\theta}^S(\eta)$ (strictly). Also, R strictly increases in m_3^2 , while S is constant in it. Therefore, an increase in m_3^2 leads to a decrease in $\bar{\theta}^{RD}(\eta)$ (strictly) and $\bar{\theta}^S(\eta)$ (weakly). Finally, S strictly increases in σ_2^2 , and R strictly decreases in it. Therefore, an increase in σ_2^2 leads to a (strict) decrease in both $\bar{\theta}^{RD}(\eta)$ and $\bar{\theta}^S(\eta)$.

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